

Modernization is our thesis.



We create value by putting technology to work inside an operating company, lowering the cost to serve, growing revenue from the customers it already has, or getting more output from the same hours.

We look for founder-led businesses where modern technologies can accelerate growth. We're the best fit when the owner sees growth paths but isn't sure how to work through the uncertainty that comes with transformation. HarborWind brings the calm, experienced leadership that helps these established, steadily profitable companies turn modernization into profitable growth.


SPECIALTY CHEMICALS

**INDUSTRIAL AND ESSENTIAL
B2B SERVICES**

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Investment Criteria

EBITDA

\$2M to \$8M

ENTERPRISE VALUE

Under \$75M

REVENUE	Above \$10M
OWNERSHIP	Founder- or family-owned
BUSINESS MODEL	Owns its own formulas and product IP
GEOGRAPHY	United States; Midwest and Northeast preferred
HOLD	Flexible

Our Approach

HarborWind Partners was built from both sides of the table. Rocky has been a professional buyer of industrial companies for over 20 years. Separately, Sean was building and leading a technology services and digital transformation consultancy that he ultimately sold to a KKR-owned platform. Both of our partners put our own capital into every transaction, and we only send LOIs that we intend to close.

Operating Philosophy

We prioritize modernization for sustainable business operations. Go-to-market, back-office operations, customer interactions, safety; how does this company act in the modern context? The systems and technology work is planned before close, funded from the first year of ownership, and run by the HarborWind team. The business stays in the community that built it, and years after the handoff, the company looks like the modern version of itself.

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BOSTON

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CHICAGO

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Founder Introduction and Contact Information

VISIT OUR WEBSITE

Rocky Lopez

MANAGING PARTNER



Former Principal Investor and CFO at a Chicago-based single family office, where he led dozens of acquisitions and add-ons from LOI to close. Rocky sets long-term strategic direction at the companies he backs and brings a disciplined financial hand to every transaction.

Sean Mahoney

MANAGING PARTNER



A 20-year technology services veteran, Sean built a services business and sold it to a KKR-owned platform. His hard-won instincts and deep technology fluency drive new thinking and modernization success in the businesses HarborWind acquires.

Collective Experience

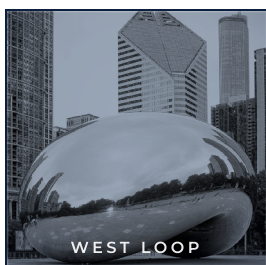
HarborWind Partners were responsible for the direct investments and acquisitions of dozens of companies in their careers. Below are some of the firms acquired, governed, and managed by a HarborWind Partner.



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Locations & Contact

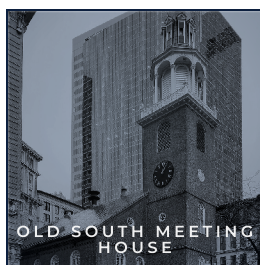


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